



Triton Pacific is Pleased to Announce the Sale of Columbia Medical Manufacturing to Drive Medical



Triton Pacific Capital Partners is pleased to announce it has successfully sold Columbia Medical Manufacturing (Columbia) to Drive Medical, a global durable medical equipment manufacturer. Through its Value Enhancement Program, Triton Pacific created significant additional enterprise value for this premier manufacturer of innovative complex rehabilitation products designed to enhance the lives of children with disabilities.

Accomplishments and key milestones include:

- Triton Pacific purchased Columbia in conjunction with Invest West Capital in 2002 from the founding entrepreneur with an investment thesis of transforming Columbia from a domestic manufacturer into a leading product design company focused on mobility needs for children with disabilities.
- Columbia built a robust in-house design engineering capability and highly efficient supply chain function.
- The Company successfully outsourced manufacturing to lower cost while building highly efficient final assembly capabilities at its headquarters.
- During Triton Pacific's ownership, the Company dramatically increased the breadth of its product line while increasing its sales footprint to include overseas customers.
- Since the acquisition, the Company has more than doubled in size.
- Columbia paid consistent quarterly distributions to investors, returning approximately 75% of paid in capital directly from cash earnings prior to the sale.
- Triton Pacific generated an aggregate return to Columbia investors of approximately 3.1x their investment (net of fees).

At close, approximately 87% of the proceeds are available for distribution, with the remaining 13% in the form of a seller note, reserves for a working capital adjustment, and partnership expenses.

Congratulations to Columbia Investors, and thank you for your continued confidence in Triton Pacific.

ABOUT TRITON PACIFIC

Triton Pacific Capital Partners, LLC, founded in 2001, is a private equity firm that invests in middle market companies in high growth or rapidly changing industries. Headquartered in Los Angeles, California, Triton Pacific currently manages four private equity funds and is the sponsor of Triton Pacific Investment Corporation, a non-traded public Business Development Company.